

UNIVERSITAS BINA NUSANTARA

Fakultas Ekonomi dan Komunikasi
Jurusank Akuntansi dan Keuangan
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PENERAPAN BALANCED SCORECARD SEBAGAI ALAT PENGUKUR KINERJA PADA PT. MUJI JAYA FURNITURE

Dittha Ratana Dewi 1601212984

ABSTRACT

The purpose of research to measure the performance of PT. Muji Jaya Furniture is applied during this time, to determine the performance of PT. Muji Jaya Furniture when measured using the Balanced Scorecard method, to determine the performance of PT. Muji Jaya Furniture when measured Porters Five Force. The method applied were a literature study and a field study by doing observation, interviews, and a collecting documents from company. The research results showed that the measurement of performance using the Balanced Scorecard in the financial perspective obtained results of calculation of ratios, from internal business processes perspective the result of the innovation process, operation process, and after-sales service, from learning and growth perspective the results obtained from questionnaires employees, from the customer's perspective the results obtained from questionnaires to customers, from the measurement results using Porters Five Force obtained good results. Suggested, the company implemented the Balanced Scorecard method and using KPIs (Key Performance Indicators) as a benchmark. It was concluded, using the Balanced Scorecard performance measurement can improve the performance of PT. Muji Jaya Furniture if compared with traditional measurements. (DRD)

Keywords : financial perspective, internal business processes perspective, learning and growth perspective, customer's perspective, Five Force Porters, KP

ABSTRAK

Tujuan penelitian untuk mengetahui pengukuran kinerja perusahaan PT. Muji Jaya Furniture yang diterapkan selama ini, untuk mengetahui kinerja perusahaan PT. Muji Jaya Furniture apabila diukur dengan menggunakan metode Balanced Scorecard, untuk mengetahui kinerja perusahaan PT. Muji Jaya Furniture apabila diukur dengan Five Force Porters. Metode penulisan adalah studi literatur dan studi lapangan dengan melakukan observasi, wawancara, dan pengumpulan dokumen perusahaan. Hasil penelitian menunjukkan bahwa pengukuran kinerja menggunakan Balanced Scorecard pada perspektif keuangan didapat hasil yang dari perhitungan rasio-rasio, dari perspektif proses bisnis internal didapat hasil dari proses inovasi, proses operasi, dan layanan purna jual, dari perspektif pembelajaran dan pertumbuhan didapat hasil dari penyebaran kuesioner karyawan, dari perspektif pelanggan didapat hasil dari penyebaran kuesioner kepada pelanggan, dari hasil pengukuran menggunakan Five Force Porters didapat hasil yang cukup baik. Disarankan, perusahaan menerapkan metode Balanced Scorecard dan menggunakan KPI (Key Performance Indicators) sebagai tolok ukur. Disimpulkan, pengukuran kinerja menggunakan Balanced Scorecard dapat meningkatkan kinerja PT. Muji Jaya Furniture bila dibandingkan dengan pengukuran tradisional. (DRD)

Kata Kunci : *perspektif keuangan, perspektif proses bisnis internal, perspektif pembelajaran dan pertumbuhan, perspektif pelanggan, Five Force Porters, KPI*